

Appendix C Pricing Index

DIR-TSO-3365

Skinny Cat Software LLC dba Element Learning Management Solutions As amended by Amendment Number 1

Product Description	Product Number	DIR Customer Discount % off MSRP
Basic SaaS Element LMS Annual License - Unlimited Users, Unlimited Courses - Includes 50 Active Course Registrations; @ \$2.25 per Active Course Registration. - Virtual Online Training included - 20GB Storage; 20GB Monthly Data Transfer	Basic Element LMS (One CourseLMS)	12.00%
Standard SaaS Element LMS Annual License; - Unlimited Users, Unlimited Courses - Includes 5,000 Active Course Registrations - Additional Active Course Registrations available in blocks of 500 at \$750.00 - Virtual Online Training included - 20GB Storage; 20GB Monthly Data Transfer	Standard Element LMS	12.00%
Power SaaS Element LMS Annual License; - Unlimited Users, Unlimited Courses - Includes 10,000 Active Course Registrations - Additional Active Course Registrations available in blocks of 1,000 at \$1,000.00 - Virtual Online Training included - 40GB Storage; 40GB Monthly Data Transfer	Power Element LMS	12.00%
Premium SaaS ELEMENT LMS Annual License - Unlimited Users, Unlimited Courses - Includes 50,000 Active Course Registrations - Additional Active Course Registrations available in blocks of 10,000 at \$8,250.00 - Annual On-premise Train-the-trainer Training included - 80GB Storage, 80GB Monthly Data Transfer	Premium Element LMS	12.00%
Service Description	Product Number	DIR Customer Discount % off MSRP
Technical Services Hourly Rate (Additional implementation, training, customization, configuration, data migration or general advisory)	Technical Service	18.00%
Optional Description	Product Number	DIR Customer Discount % off MSRP
API Custom Integration (using industry standard development tools and web service technology)	API Integration	10.0%
Onsite Training per day (within the State of Texas)	On-site Training	30.00%
Custom Plugin Development (Hourly Rate)	Custom Plugin	15.00%
Voice Validate plugin telephony service (cost per transaction of "Enrollment" or Validation"); \$250 per month includes 500 monthly transactions, with additional transactions at \$0.40 each.	Voice Validate	20.00%